If you are passionate about corporate wellness, leadership development, and driving business growth, we invite you to apply and join Shine's mission of transforming workplace culture!

Job Posting: Corporate Trainer

Employment Type: Part-Time, Commission-Based

## **About Shine:**

Shine delivers transformative corporate training programs focused on leadership, well-being, and employee engagement. Our signature programs, **Positive Psychology** and **Wellness Warriors**, empower professionals to enhance workplace culture and productivity.

## Job Overview:

As a **Corporate Trainer**, you will facilitate Shine's signature programs for corporate clients while also dedicating time to business development. This role requires a dynamic speaker who excels in corporate facilitation, thrives in front of large audiences, and possesses strong sales skills. You will prospect new business for a minimum of five hours per week and report to the Director of Corporate Training. Regular team meetings ensure alignment and ongoing development. Some travel is required with advanced notice.

## **Key Responsibilities:**

- Facilitate Shine's **Positive Psychology** and **Wellness Warriors** programs for corporate clients
- Prospect new business opportunities for a minimum of five-seven hours per week
- Engage with potential clients to secure corporate training partnerships
- Participate in regular team meetings and training sessions
- Collaborate with the Director of Corporate Training to refine program delivery and business development strategies
- Travel as needed to deliver training sessions

# **Qualifications:**

- Experience in corporate training, facilitation, and leadership development
- Strong sales and business development skills
- Well-versed in the topic of Positive Psychology, Energy Management, CliftonStrengths
- Self-motivated, organized, and committed to Shine's mission
- Proficiency in PowerPoint

### **Compensation:**

• Commission-based structure with earnings tied to program facilitation and opportunities for high earnings based on client acquisition

#### Click this link to apply.